



March 20, 2003  
News Brief

[www.data-collection.com](http://www.data-collection.com)

**IMPROVE SECURITY  
REDUCE “BUDDY-BADGING”  
REPLACE YOUR BARCODE BADGES WITH  
*PROXIMITY READERS***

These devices attach directly to one of the two “sensor ports” on your 7526 or 7527 Data Collection Terminals (DCTs) and appears to the DCT as a magnetic stripe badge reader. Employees now simply place the badge in close proximity to the reader, no “swiping” through a slot reader, and the identifying code is embedded in the badge, unable to be photocopied.

Advances in technology now make this a much more cost-effective solution.

More details are available at [www.prox.com](http://www.prox.com).

Call us for a price quote.

***DO YOU NEED IBM-7527s?***

***We have them in stock.***

Model 001 with 2x40 LCD display, Model -002 with 320x200 pixel, all points addressable (APA), display. High definition text can be displayed in either 20x40 character or 14x32 character modes. We also have the model -002 with a resistive-membrane Touch Screen. The 7527 family of DCTs represented the high end of IBM’s Industrialized DCT products, with significant functionality such as: a port for either a printer or DI/DO (digital input/digital output); Auto-discrimination of more than 10 barcode symbologies; and either 2 barcode or 2 magnetic (or 1 of each) sensor inputs. We have refurbished these units to ETN (equivalent to new) condition and they come with a full 90 day warranty. *If you need a highly functional, low cost DCT for your application, call us.*

A reminder: We also offer [Repair Service](#) and [Maintenance Agreements](#) for all three families of IBM DCTs - the ELF(7494/7525), 7526 and 7527.

Please see attached [Problem Notification Form](#) (PNF) which you can use to advise us of units you are sending us [for repair](#) – optional, but very helpful for us.

***We really appreciate your business!***

Ron, Jack, Tottie, Frank & Mike

Is there someone else in your company that you think we should add to our mailing list? Send us their e-mail address and we’ll happily oblige.